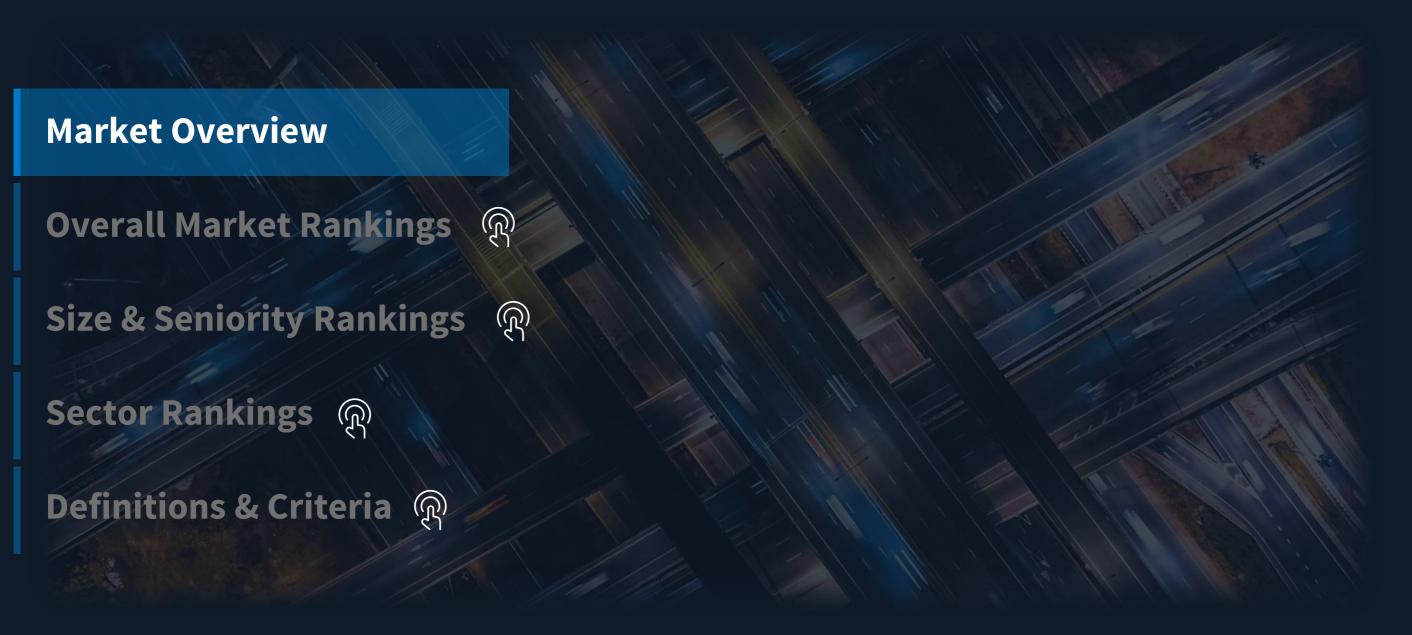




US Direct Lender Rankings
First Half 2025







Refinancing wave and large TMT deals fuel direct lending momentum

US direct lending activity remained historically high through the first half of 2025, with deal volumes in the second quarter edging slightly above the volume observed in the first quarter. The steady pace comes despite a confluence of economic headwinds, including persistent inflationary pressures tied to tariffs, elevated interest rates, and a sluggish M&A market, according to *Debtwire*'s US 1H25 Direct Lender Rankings Report.

Direct lending volumes in the US amounted to USD 145.9bn across 1,366 deals in 1H25, compared with USD 176.3bn across 1,670 deals in 1H24, according to *Debtwire* data. The second quarter alone saw 690 direct lending deals, around 14 more than in the first quarter, and a lending volume of USD 74.5bn.

Despite narrowing spreads, direct lending loans continued to price at a premium of roughly 158bps over leveraged loans, with investments heavily concentrated in the TMT sector, which attracted over half of total capital, according to the report.

Market Share

Refinancing activity dominated the US credit markets in the first half of 2025, accounting for over a third of direct lending volume and driving issuance across high-yield bonds and leverage loans, according to *Debtwire* data.

Leveraged buyouts represented the second-largest share of direct lending deal activity in 1H25, taking 27.5% of total deal activity. Dun & Bradstreet's <u>takeover</u> by Clearlake was the biggest deal of the period, worth around USD 5.5bn, according to *Debtwire* data. Clearlake's acquisition of the business services company was financed mostly by a unitranche loan, led by Ares. Pricing landed at SOFR+ 550bps, as reported.

Among the mid-sized deals, Consumer Cellular secured roughly USD 3.6bn from an HPS-led group of lenders to refinance its loans and fund a dividend to owner GTCR, as reported. The financing package featured a term loan of approximately USD 3.4bn, a revolving credit facility worth USD 200m, and USD 525m in preferred equity, as reported.

Overall, term loans dominated financings, with unitranche and revolving credit facilities taking a backseat in the deal landscape in 1H25.

Comparing direct lending and leveraged loan margins

Senior unitranche direct lending margins were consistently higher and smoother than first-lien institutional loan margins throughout 1H25, with fewer dips and volatile trends. However, direct lending margin compression persisted in the first quarter, while in 2Q25 margins dipped to 499 bps, one of the lowest levels seen since 2019.

The narrowing spread could be due to increased competition in private credit markets and more favorable borrower conditions. Margins could also have tightened in response to a broader slowdown in market activity, according to Vishal Rana, Managing Partner at Sarva Capital.

Meanwhile, first-lien institutional loan margins were also near their lowest point in 1Q25, dipping to around 326bps. The second quarter shows a slight uptick, but the tight pricing in the leveraged loan market remains well below historical averages. The spread between the two margins in 1H2025 stood at over 158 bps, reflecting a compression from the peak levels of 2020 and 2022.

Debtwire

Refinancing wave and large TMT deals fuel direct lending momentum

Sector trends

The TMT sector attracted the highest level of direct lending investment in the US in 1H25, totaling USD 52.6bn.

This represents more than twice the amount directed toward the next largest sectoragriculture, industrials & chemicals-, which recorded USD 19.22bn in direct lending investments.

Healthcare and finance followed with USD 16.8bn and USD 15.61bn in investments, respectively. Overall, investment is heavily concentrated in the top four sectors, with TMT alone exceeding the combined total of the six lowest sectors.

Rankings highlights

Among direct lenders, Ares claimed the top spot in *Debtwire*'s 1H25 US Direct Lender Rankings, registering 101 deals in 1H25, accounting for 9.47% of the market.

MidCap Financial took second place with 6.94% of the market share and a deal count of 74, while Apollo followed behind in third place, with 6.1% of the market share and a deal count of 65.

In fourth and fifth place were Audax Private Debt and Churchill Asset Management, with deal counts of 62 and 55, respectively.

Audax Private Debt also ranked first place in Debtwire's 1H25 US Large Cap Direct Lender

Rankings, with a deal count of 32 and a 24.24% market share.

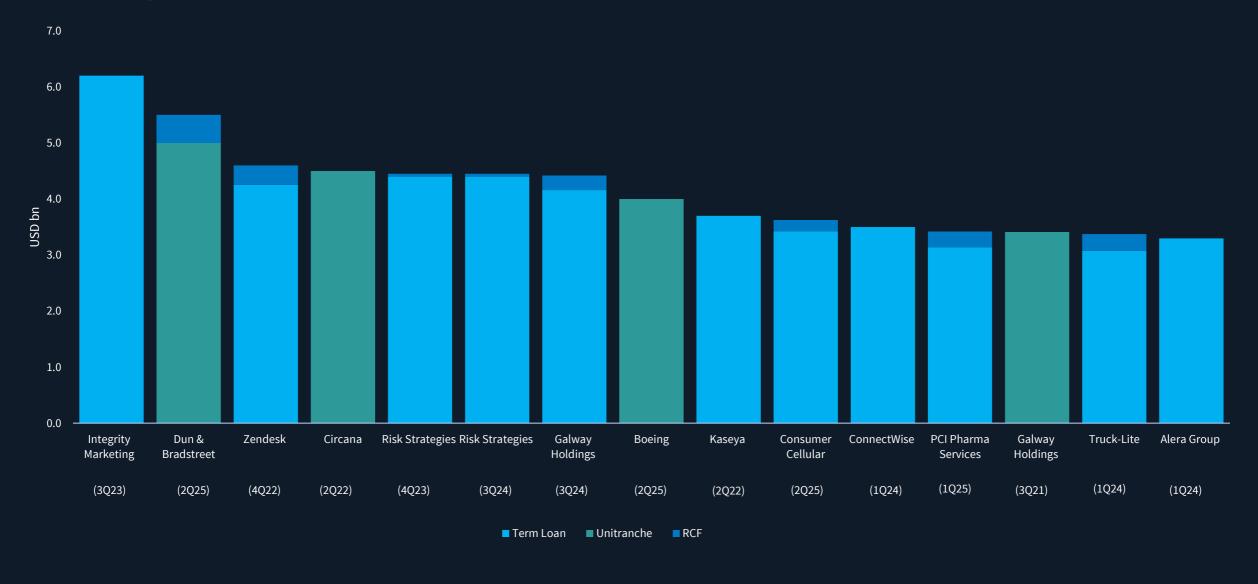
"Amid a complex environment in the first half of 2025, demand for private credit remained strong as sponsors pursued acquisitions, refinancings, and growth within existing portfolios," Steve Ruby, co-head of originated debt at Audax Private Debt, told *Debtwire*. 'At Audax Private Debt, we remain focused on disciplined underwriting and delivering tailored financing solutions to support sponsors across market environments, and we're proud to be recognized among the top US direct lenders in the first half of 2025," he concluded.

By Amelia Weitzman

🕽 Debtwire

Largest Direct Lending Deals

Top direct lending deals



US Issuance/Volume

1366 Kew deals in 1H25

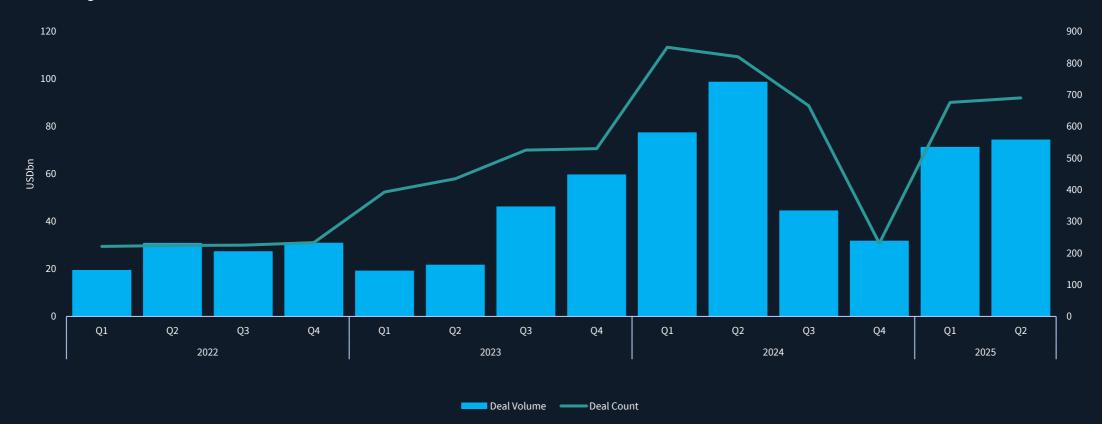
18%
Decline in deal count versus
1H24



Average 1H deal count in prior three years



US direct lending volume

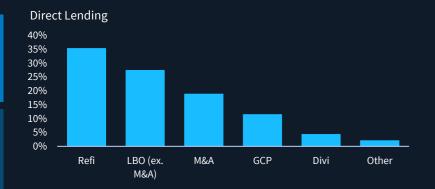


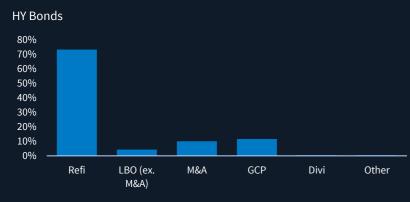
Source: Debtwire

Debtwire

Direct Lending vs Public Leveraged Market

Use of proceeds 1H25







Direct lending activity remains steady vs institutional loans and HY bonds

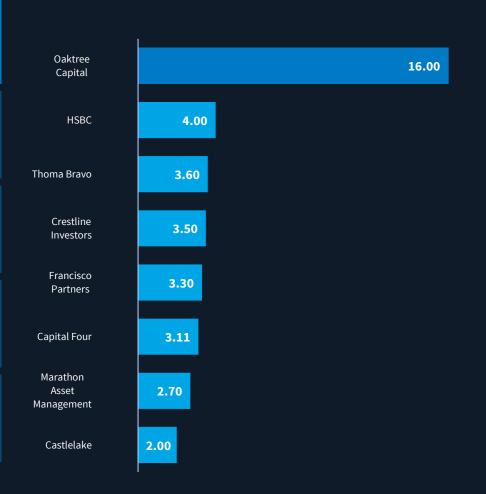


Creditflux

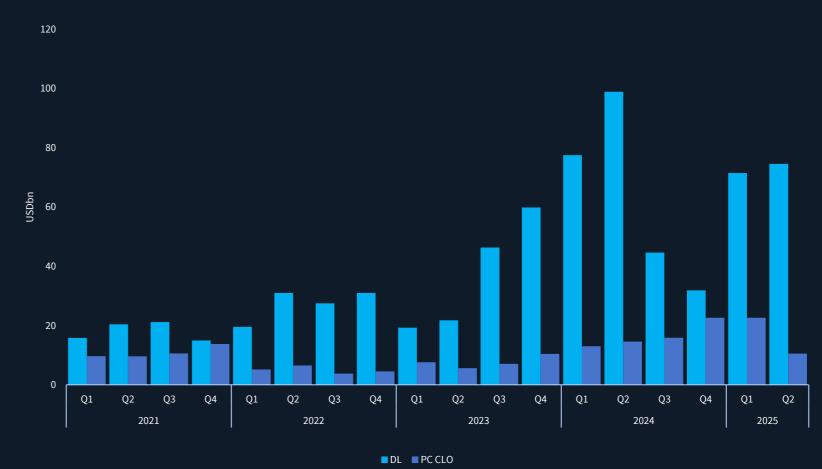
Fundraising



Largest direct lending fundraises (USDbn) 1H25

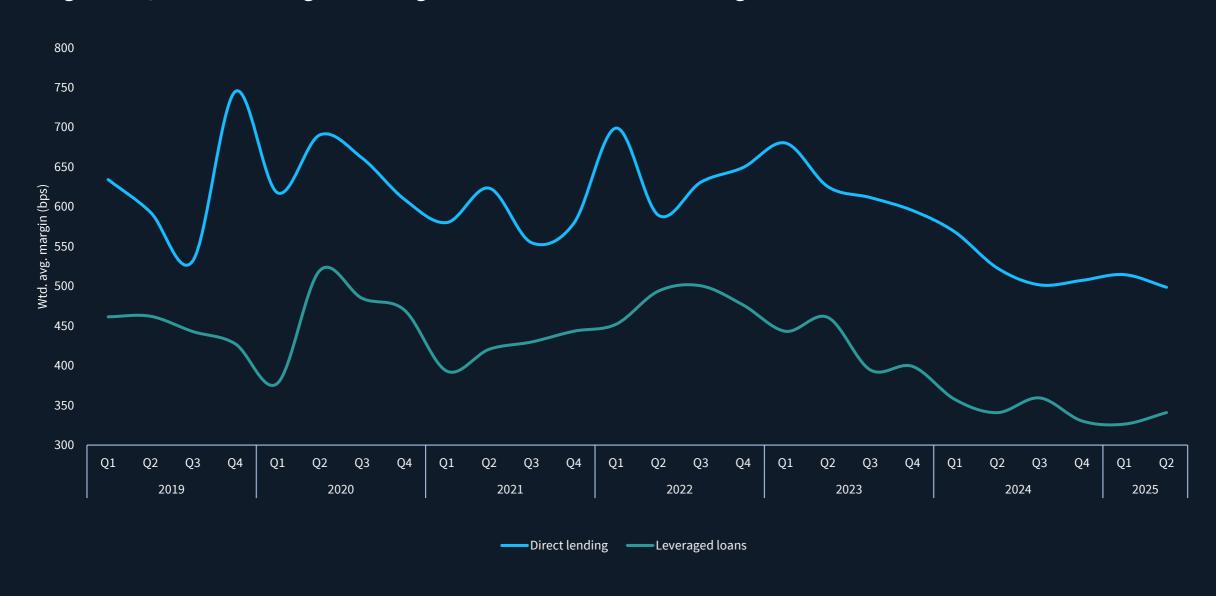


Direct lending vs private credit CLO



Direct lending vs leveraged loans margin

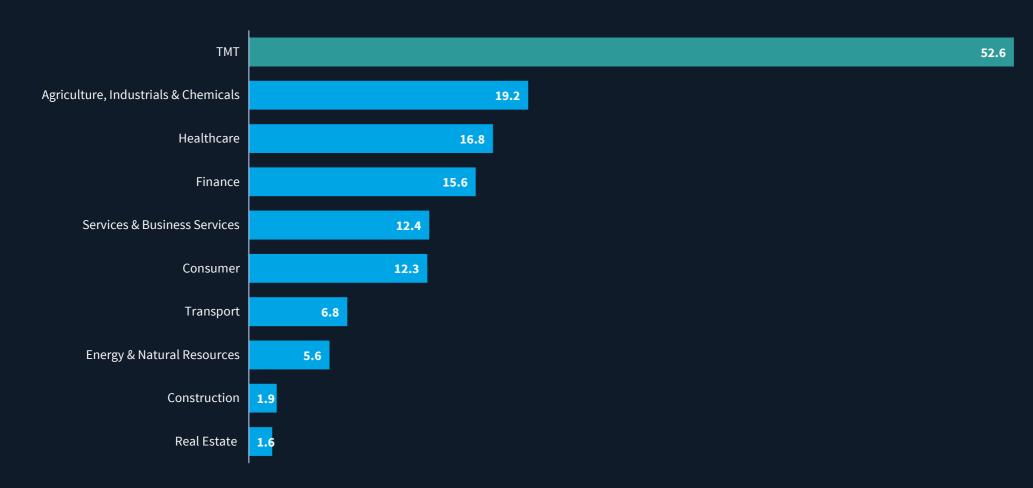
Average senior/unitranche margin vs average first-lien institutional loan margin



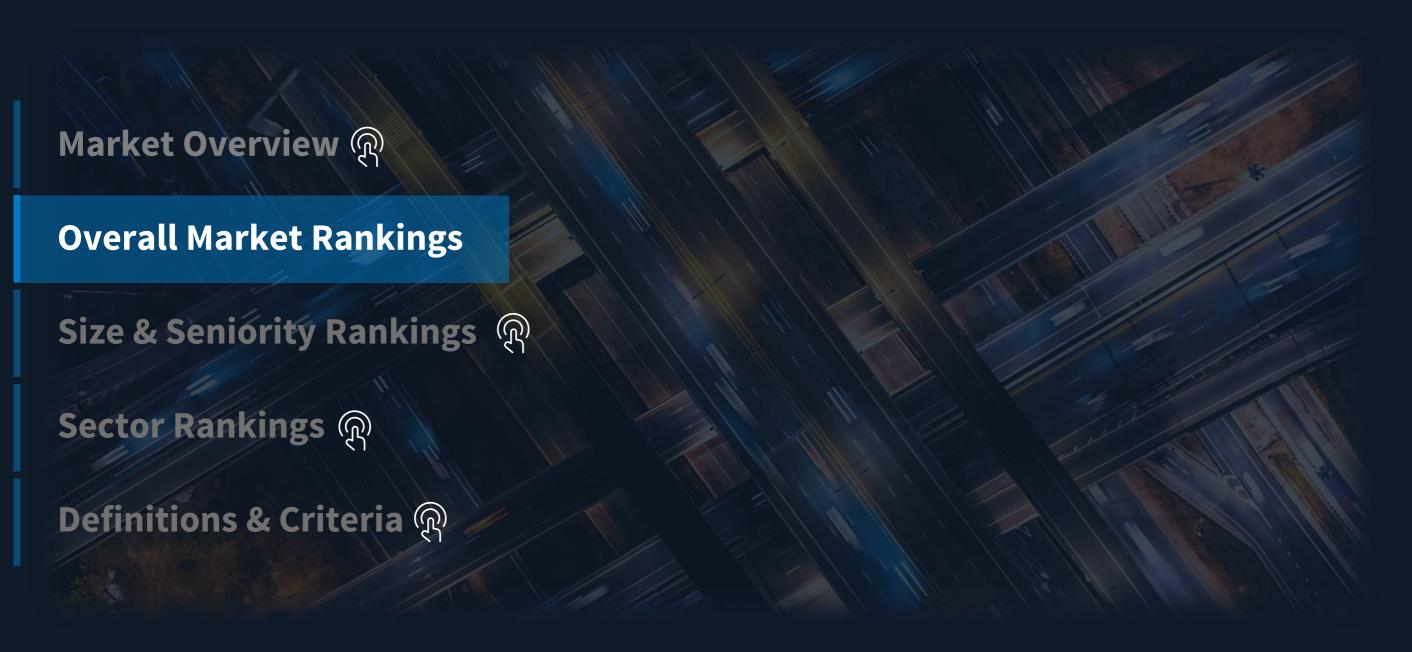
🕽 Debtwire

Sector Breakdown (1H25)

Top Sectors (USDbn)









US Direct Lender Rankings*

| Rank | Direct Lender | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share |
|------|----------------------------|---------|---------|---------|-------------------------------|---------|---------|------|-------------------------|---------|---------|
| 1 | Ares | 101 | 9.47% | 12 | Barings | 36 | 3.38% | 24= | AllianceBernstein | 17 | 1.59% |
| 2 | MidCap Financial | 74 | 6.94% | 13 | Golub Capital | 35 | 3.28% | 24= | Stellus Capital | 17 | 1.59% |
| | | | | 14 | Main Street Capital | 32 | 3.00% | 24= | Varagon Capital | 17 | 1.59% |
| 3 | Apollo | 65 | 6.10% | 15= | North Haven Partners | 29 | 2.72% | 24= | Whitehorse Capital | 17 | 1.59% |
| 4 | Audax Private Debt | 62 | 5.82% | 15= | Monroe Capital | 29 | 2.72% | 28= | Hercules Capital | 16 | 1.50% |
| 5 | Churchill Asset Management | 55 | 5.16% | | | | | 28= | New Mountain Capital | 16 | 1.50% |
| 6 | TPG | 48 | 4.50% | 17 | Morgan Stanley Private Credit | 27 | 2.53% | 28= | Palmer Square | 16 | 1.50% |
| 7 | Blue Owl | 47 | 4.41% | 18 | Oaktree Capital | 26 | 2.44% | 28= | SLR Capital Partners | 16 | 1.50% |
| | | | | 19 | Goldman Sachs Private Credit | 25 | 2.35% | 32= | Benefit Street Partners | 14 | 1.31% |
| 8 | HPS | 46 | 4.32% | 20 | Carlyle Group | 21 | 1.97% | 32= | Crescent Capital | 14 | 1.31% |
| 9 | Blackstone Credit | 44 | 4.13% | 21= | Bain Capital Credit | 19 | 1.78% | 34= | BlackRock | 13 | 1.22% |
| 10 | Trinity Capital | 43 | 4.03% | 21= | FS KKR Capital | 19 | 1.78% | 34= | Fidus Investment | 13 | 1.22% |
| 11 | Antares | 38 | 3.56% | 23 | Capital Southwest | 18 | 1.69% | 34= | Great Elm Capital | 13 | 1.22% |
| | | | | | | | | | , | | |

^{*} Senior & subordinated, excludes add-ons



US Direct Lender Rankings* (includes add-ons)

| 22 20 20 20 | 1.65% 1.50% 1.50% 1.50% |
|----------------------|----------------------------------|
| 20 20 | 1.50% |
| 20 20 | 1.50% |
| 20 | |
| | , |
| 19 | 1.43% |
| | |
| 19 | 1.43% |
| 18 | 1.35% |
| 18 | 1.35% |
| 18 | 1.35% |
| 16 | 1.20% |
| | |
| 16 | 1.20% |
| 16 | 1.20% |
| 16 | 1.20% |
| 16 | 1.20% |
| | 18 18 16 16 16 16 |

^{*} Senior & subordinated



US Direct Lender Rankings* (includes real estate)

| Rank | Direct Lender | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share |
|------|--|---------|---------|--------|-------------------------------|---------|---------|---------|--|---------|---------|
| 1 | Ares | 103 | 9.54% | 13 | Golub Capital | 35 | 3.24% | 24= | Varagon Capital | 17 | 1.57% |
| 2 | MidCap Financial | 74 | 6.85% | 14 | Main Street Capital | 32 | 2.96% | 24= | Whitehorse Capital | 17 | 1.57% |
| | | | | 15 | Monroe Capital | 30 | 2.78% | 28= | Hercules Capital | 16 | 1.48% |
| 3 | Apollo —————————————————————————————————— | 66 | 6.11% | 16 | North Haven Partners | 29 | 2.69% | 28= | New Mountain Capital | 16 | 1.48% |
| 4 | Audax Private Debt | 62 | 5.74% | 17 | Morgan Stanley Private Credit | 28 | 2.59% | 28= | Palmer Square | 16 | 1.48% |
| 5 | Churchill Asset Management | 56 | 5.19% | | | | | 28= | SLR Capital Partners | 16 | 1.48% |
| 6= | Blue Owl | 48 | 4.44% | 18 | Oaktree Capital | 26 | 2.41% | 32= | Benefit Street Partners | 14 | 1.30% |
| 6= | TPG | 48 | 4.44% | | Goldman Sachs Private Credit | 25 | 2.31% | 32= | BlackRock | 14 | 1.30% |
| | | | | 20 | Carlyle Group | 21 | 1.94% | 32= | Crescent Capital | 14 | 1.30% |
| 8 | HPS | 46 | 4.26% | 21= | Bain Capital Credit | 20 | 1.85% | 35= | Fidus Investment | 13 | 1.20% |
| 9 | Blackstone Credit | 44 | 4.07% | 21= | FS KKR Capital | 20 | 1.85% | 35= | Great Elm Capital | 13 | 1.20% |
| 10 | Trinity Capital | 43 | 3.98% | 23 | Capital Southwest | 18 | 1.67% | 37= | Sixth Street | 12 | 1.11% |
| 11 | Antares | 38 | 3.52% | 24= | AllianceBernstein | 17 | 1.57% | 37= | Triple Point Ventures | 12 | 1.11% |
| 12 | Barings | 36 | 3.33% | 24= | Stellus Capital | 17 | 1.57% | | The state of the s | | |

^{*} Senior & subordinated, excludes add-ons



US Direct Lender Rankings* (includes real estate and add-ons)

| Rank | Direct Lender | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share |
|------|-------------------------------|---------|---------|--------|------------------------------|---------|---------|---------|------------------------|---------|---------|
| 1 | Ares | 148 | 10.98% | 13= | Trinity Capital | 43 | 3.19% | 29 | Whitehorse Capital | 19 | 1.41% |
| | Charabill Assat Managarant | 100 | 7.400/ | 15 | Tree Line Capital Partners | 37 | 2.74% | 30= | AllianceBernstein | 18 | 1.34% |
| 2 | Churchill Asset Management | 100 | 7.42% | 16 | Barings | 36 | 2.67% | 30= | Capital Southwest | 18 | 1.34% |
| 3 | MidCap Financial | 98 | 7.27% | 17 | Main Street Capital | 33 | 2.45% | 30= | Stellus Capital | 18 | 1.34% |
| 4 | Audax Private Debt | 87 | 6.45% | 18 | Monroe Capital | 31 | 2.30% | 33= | Crescent Capital | 16 | 1.19% |
| 5 | Golub Capital | 82 | 6.08% | | | | | 33= | Hercules Capital | 16 | 1.19% |
| | | | | 19 | North Haven Partners | 30 | 2.23% | 33= | NXT | 16 | 1.19% |
| 6 | Antares | 81 | 6.01% | 20 | Oak Hill | 29 | 2.15% | 33= | Palmer Square | 16 | 1.19% |
| 7 | Apollo | 80 | 5.93% | 21 | Carlyle Group | 27 | 2.00% | 33= | SLR Capital Partners | 16 | 1.19% |
| 8 | Blackstone Credit | 57 | 4.23% | 22 | Oaktree Capital | 26 | 1.93% | | BlackRock | 14 | 1.04% |
| | | | | 23= | Bain Capital Credit | 23 | 1.71% | | | | |
| 9 | Blue Owl | 56 | 4.15% | | | | | 39= | Fidus Investment | 13 | 0.96% |
| 10 | Morgan Stanley Private Credit | 54 | 4.01% | 23= | Principal Alternative Credit | 23 | 1.71% | 39= | Great Elm Capital | 13 | 0.96% |
| | | | | 25= | Benefit Street Partners | 20 | 1.48% | 39= | Jefferies | 13 | 0.96% |
| 11 | HPS | 51 | 3.78% | 25= | FS KKR Capital | 20 | 1.48% | 39= | Sixth Street | 13 | 0.96% |
| 12 | TPG | 49 | 3.64% | 25= | New Mountain Capital | 20 | 1.48% | | | | |
| 13= | Goldman Sachs Private Credit | 43 | 3.19% | 25= | Varagon Capital | 20 | 1.48% | | | | |

^{*} Senior & subordinated

Debtwire

16

deals % Share

1.51%

US Direct Lender Rankings* (loans-only)

| Rank | Direct Lender | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank |
|------|---|---------|---------|------|-------------------------------|---------|---------|------|
| 1 | Ares | 101 | 9.51% | 14 | Main Street Capital | 32 | 3.01% | 28= |
| 2 | MidCap Financial | 74 | 6.97% | 15= | Monroe Capital | 29 | 2.73% | 28= |
| | міцсар ғіпансіас ——————————————————————————————————— | | 0.91% | 15= | North Haven Partners | 29 | 2.73% | 28= |
| 3 | Apollo | 65 | 6.12% | 17= | Morgan Stanley Private Credit | 26 | 2.45% | 32= |
| 4 | Audax Private Debt | 62 | 5.84% | 17= | Oaktree Capital | 26 | 2.45% | 32= |
| 5 | Churchill Asset Management | 55 | 5.18% | 19 | Goldman Sachs Private Credit | 24 | 2.26% | 34= |
| 6 | TPG | 48 | 4.52% | | | | | 34= |
| | 0 IFU | | 4.5270 | 20 | Carlyle Group | 21 | 1.98% | 34= |
| 7 | Blue Owl | 47 | 4.43% | 21= | Bain Capital Credit | 19 | 1.79% | 37= |
| 8 | HPS | 46 | 4.33% | 21= | FS KKR Capital | 19 | 1.79% | 37= |
| 9 | Blackstone Credit | 44 | 4.14% | 23 | Capital Southwest | 18 | 1.69% | 39= |
| | | | | 24= | AllianceBernstein | 17 | 1.60% | 39= |
| 10 | Trinity Capital | 43 | 4.05% | 24= | Stellus Capital | 17 | 1.60% | 39= |
| 11 | Antares | 38 | 3.58% | 24= | Varagon Capital | 17 | 1.60% | 39= |
| 12 | Barings | 36 | 3.39% | 24= | Whitehorse Capital | 17 | 1.60% | |
| 13 | Golub Capital | 35 | 3.30% | 28= | Hercules Capital | 16 | 1.51% | |
| | | | | | | | | |

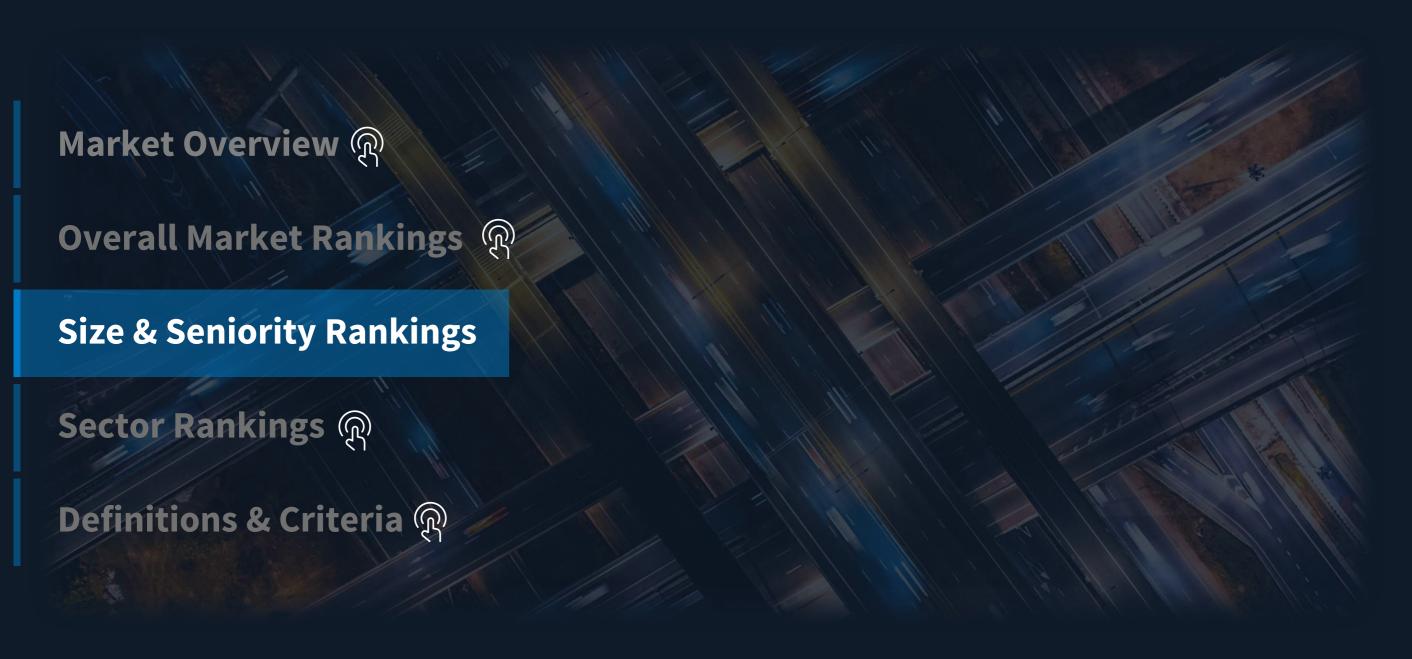
| 3% | 28= | Palmer Square | 16 | 1.51% |
|---------------|-----|------------------------------|----|-------|
| 3% | 28= | SLR Capital Partners | 16 | 1.51% |
| - | 32= | Benefit Street Partners | 14 | 1.32% |
| 5% | 32= | Crescent Capital | 14 | 1.32% |
| 5% | 34= | BlackRock | 13 | 1.22% |
| | 34= | Fidus Investment | 13 | 1.22% |
| 3% | 34= | Great Elm Capital | 13 | 1.22% |
| 9% | 37= | Sixth Street | 12 | 1.13% |
| 9% | 37= | Triple Point Ventures | 12 | 1.13% |
| 9% | 39= | NXT | 11 | 1.04% |
|)% | 39= | Principal Alternative Credit | 11 | 1.04% |
|)% | 39= | TCW Private Credit | 11 | 1.04% |
|)% | 39= | Tree Line Capital Partners | 11 | 1.04% |
|)% | | | | |
| L% | | | | |
| | | | | |

Direct Lender (cont'd)

New Mountain Capital

^{*} Senior & subordinated, excludes add-ons







US Direct Lender Senior & Unitranche Rankings*

| Rank | Direct Lender | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share |
|------|----------------------------|---------|---------|------|-------------------------------|---------|---------|------|-------------------------|---------|---------|
| 1 | Ares | 98 | 9.33% | 15= | Monroe Capital | 29 | 2.76% | 28= | Hercules Capital | 16 | 1.52% |
| 2 | MidCap Financial | 74 | 7.05% | 15= | North Haven Partners | 29 | 2.76% | 28= | New Mountain Capital | 16 | 1.52% |
| 3 | Apollo | 65 | 6.19% | 17 | Morgan Stanley Private Credit | 27 | 2.57% | 28= | Palmer Square | 16 | 1.52% |
| 4 | Audax Private Debt | 60 | 5.71% | 18 | Oaktree Capital | 26 | 2.48% | 28= | SLR Capital Partners | 16 | 1.52% |
| 5 | Churchill Asset Management | 50 | 4.76% | 19 | Goldman Sachs Private Credit | 24 | 2.29% | 32= | Benefit Street Partners | 14 | 1.33% |
| 6 | TPG | 48 | 4.57% | | | | | | | | |
| 7 | Blue Owl | 47 | 4.48% | 20 | Carlyle Group | 21 | 2.00% | 32= | Crescent Capital | 14 | 1.33% |
| 8 | HPS | 46 | 4.38% | 21= | Capital Southwest | 18 | 1.71% | 34= | BlackRock | 13 | 1.24% |
| 9 | Blackstone Credit | 44 | 4.19% | 21= | FS KKR Capital | 18 | 1.71% | 34= | Fidus Investment | 13 | 1.24% |
| | | | | 23= | AllianceBernstein | 17 | 1.62% | 34= | Croat Fla Capital | 13 | 1.24% |
| 10 | Trinity Capital | 43 | 4.10% | | | | | 34- | Great Elm Capital | 13 | 1.24% |
| 11 | Antares | 38 | 3.62% | 23= | Bain Capital Credit | 17 | 1.62% | | | | |
| 12 | Barings | 36 | 3.43% | 23= | Stellus Capital | 17 | 1.62% | | | | |

Varagon Capital

Whitehorse Capital

23=

23=

3.33%

3.05%

35

32

1.62%

1.62%

17

17

13

14

Golub Capital

Main Street Capital

^{*} Excludes add-ons



US Direct Lender Large-cap Rankings*

| Rank | Direct Lender | # deals | % Share |
|------|-------------------------------|---------|---------|
| 1 | Audax Private Debt | 32 | 24.24% |
| 2 | Antares | 30 | 22.73% |
| 3 | Ares | 25 | 18.94% |
| 4= | Apollo | 22 | 16.67% |
| 4= | Morgan Stanley Private Credit | 22 | 16.67% |
| 6 | Churchill Asset Management | 18 | 13.64% |
| 7 | Blue Owl | 15 | 11.36% |
| 8 | Golub Capital | 14 | 10.61% |
| 9 | Goldman Sachs Private Credit | 13 | 9.85% |
| 10 | Blackstone Credit | 10 | 7.58% |
| 11= | HPS | 9 | 6.82% |
| 11= | North Haven Partners | 9 | 6.82% |
| 13 | Jefferies | 8 | 6.06% |
| | | | |

| Rank | Direct Lender (cont'd) | # deals | % Share |
|------|-------------------------|---------|---------|
| 14 | Benefit Street Partners | 7 | 5.30% |
| 15= | Barings | 6 | 4.55% |
| 15= | Carlyle Group | 6 | 4.55% |
| 15= | FS KKR Capital | 6 | 4.55% |
| 15= | Oak Hill | 6 | 4.55% |
| 15= | Oaktree Capital | 6 | 4.55% |
| 20= | AllianceBernstein | 5 | 3.79% |
| 20= | Cliffwater | 5 | 3.79% |
| 20= | JPMorgan | 5 | 3.79% |
| 23 | MidCap Financial | 4 | 3.03% |
| | | | |

^{*} Senior & subordinated, excludes add-ons

^{** &}gt;\$/€200m of total debt / >\$/€50m EBITDA



US Direct Lender Mid-market Rankings*

| Rank | Direct Lender | # deals | % Share |
|------|------------------------------|---------|---------|
| 1 | Antares | 26 | 18.84% |
| 2 | Churchill Asset Management | 22 | 15.94% |
| 3 | Audax Private Debt | 18 | 13.04% |
| 4 | Ares | 10 | 7.25% |
| 5 | Goldman Sachs Private Credit | 9 | 6.52% |
| 6 | TCW Private Credit | 8 | 5.80% |
| 7 | Blue Owl | 7 | 5.07% |
| 8= | Apollo | 6 | 4.35% |
| 8= | MidCap Financial | 6 | 4.35% |
| 8= | NXT | 6 | 4.35% |
| 11= | Golub Capital | 5 | 3.62% |
| 11= | Oaktree Capital | 5 | 3.62% |
| 13= | BMO Capital Markets | 4 | 2.90% |
| | | | |

| Direct Lender (cont'd) | # deals | % Share |
|-------------------------------|--|--|
| SLR Capital Partners | 4 | 2.90% |
| Barings | 3 | 2.17% |
| Blackstone Credit | 3 | 2.17% |
| Carlyle Group | 3 | 2.17% |
| Cliffwater | 3 | 2.17% |
| Great Rock Capital | 3 | 2.17% |
| Jefferies | 3 | 2.17% |
| KKR Credit | 3 | 2.17% |
| Marathon Asset Management | 3 | 2.17% |
| Morgan Stanley Private Credit | 3 | 2.17% |
| Oak Hill | 3 | 2.17% |
| Principal Alternative Credit | 3 | 2.17% |
| Tree Line Capital Partners | 3 | 2.17% |
| | SLR Capital Partners Barings Blackstone Credit Carlyle Group Cliffwater Great Rock Capital Jefferies KKR Credit Marathon Asset Management Morgan Stanley Private Credit Oak Hill Principal Alternative Credit | SLR Capital Partners 4 Barings 3 Blackstone Credit 3 Carlyle Group 3 Cliffwater 3 Great Rock Capital 3 Jefferies 3 KKR Credit 3 Marathon Asset Management 3 Morgan Stanley Private Credit 3 Principal Alternative Credit 3 |

^{*} Senior & subordinated, excludes add-ons

^{** \$/€40}m-\$/€200m of total debt / \$/€10-50m EBITDA

US Direct Lender Small-cap Rankings*

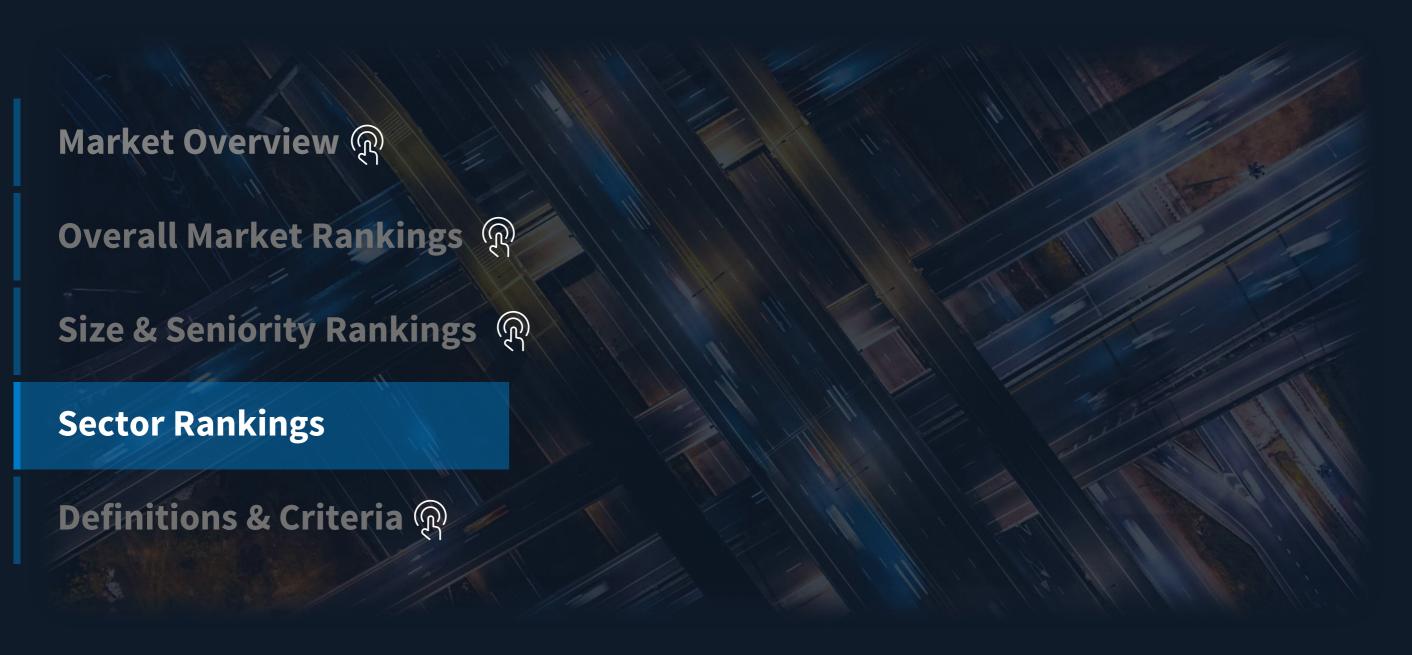


| Direct Lender | # deals | % Share |
|------------------------------|---|--|
| Antares | 19 | 30.16% |
| Ares | 8 | 12.70% |
| Principal Alternative Credit | 7 | 11.11% |
| Tree Line Capital Partners | 6 | 9.52% |
| MidCap Financial | 5 | 7.94% |
| Churchill Asset Management | 4 | 6.35% |
| Audax Private Debt | 3 | 4.76% |
| Goldman Sachs Private Credit | 3 | 4.76% |
| Oaktree Capital | 3 | 4.76% |
| | Antares Ares Principal Alternative Credit Tree Line Capital Partners MidCap Financial Churchill Asset Management Audax Private Debt Goldman Sachs Private Credit | Antares 19 Ares 8 Principal Alternative Credit 7 Tree Line Capital Partners 6 MidCap Financial 5 Churchill Asset Management 4 Audax Private Debt 3 Goldman Sachs Private Credit 3 |

^{*} Senior & subordinated, excludes add-ons

^{**&}lt;\$/€40m of total debt / <\$/€10m EBITDA





US TMT Direct Lender Rankings*



| | | | % Share | Rank | Direct Lender (cont'd) | # deals | % Share | Rank | Direct Lender (cont'd) | # deals | % Share |
|------|-----------------------------|----|---------|------|----------------------------|---------|---------|------|-------------------------|---------|---------|
| 1 | Ares | 22 | 8.76% | 14= | Golub Capital | 9 | 3.59% | 27 | New Mountain Capital | 5 | 1.99% |
| 2 | Trinity Capital | 21 | 8.37% | 14= | Hercules Capital | 9 | 3.59% | 28= | Benefit Street Partners | 4 | 1.59% |
| 3= | Apollo | 16 | 6.37% | 14= | Monroe Capital | 9 | 3.59% | 28= | Carlyle Group | 4 | 1.59% |
| 3= | MidCap Financial | 16 | 6.37% | 14= | Oaktree Capital | 9 | 3.59% | 28= | Crescent Capital | 4 | 1.59% |
| 5 Mo | rgan Stanley Private Credit | 15 | 5.98% | 18 | Barings | 8 | 3.19% | 28= | Whitehorse Capital | 4 | 1.59% |
| 6 | Blackstone Credit | 13 | 5.18% | 19= | BlackRock | 7 | 2.79% | 32= | Bain Capital Credit | 3 | 1.20% |
| 7= | Audax Private Debt | 12 | 4.78% | 19= | Blue Owl | 7 | 2.79% | 32= | Great Elm Capital | 3 | 1.20% |
| 7= | North Haven Partners | 12 | 4.78% | 19= | Churchill Asset Management | 7 | 2.79% | 32= | NXT | 3 | 1.20% |
| 9= | AllianceBernstein | 11 | 4.38% | 19= | Fidus Investment | 7 | 2.79% | 32= | Oak Hill | 3 | 1.20% |
| 9= | Triple Point Ventures | 11 | 4.38% | 19= | FS KKR Capital | 7 | 2.79% | 32= | Palmer Square | 3 | 1.20% |
| 11= | Antares | 10 | 3.98% | 19= | Main Street Capital | 7 | 2.79% | 32= | Runway Growth Capital | 3 | 1.20% |
| Gol | dman Sachs Private Credit | 10 | 3.98% | 25= | Sixth Street | 6 | 2.39% | | | | |
| 11= | HPS | 10 | 3.98% | 25= | TPG | 6 | 2.39% | | | | |

^{*} Senior & subordinated, excludes add-ons





| Rank | Direct Lender | # deals | % Share |
|------|----------------------------|---------|---------|
| 1= | Ares | 12 | 8.11% |
| 1= | Blue Owl | 12 | 8.11% |
| 3 | MidCap Financial | 11 | 7.43% |
| 4 | Audax Private Debt | 10 | 6.76% |
| 5= | Churchill Asset Management | 9 | 6.08% |
| 5= | HPS | 9 | 6.08% |
| 7 | Trinity Capital | 8 | 5.41% |
| 8 | TPG | 7 | 4.73% |
| 9= | Blackstone Credit | 6 | 4.05% |
| 9= | Oaktree Capital | 6 | 4.05% |
| 11= | Apollo | 5 | 3.38% |
| 11= | Barings | 5 | 3.38% |
| | | | |

| Rank | Direct Lender (cont'd) | # deals | % Share |
|------|------------------------------|---------|---------|
| 13= | Bain Capital Credit | 4 | 2.70% |
| 13= | Hercules Capital | 4 | 2.70% |
| 13= | Main Street Capital | 4 | 2.70% |
| 13= | Varagon Capital | 4 | 2.70% |
| 17= | Antares | 3 | 2.03% |
| 17= | Carlyle Group | 3 | 2.03% |
| 17= | Chicago Atlantic Group | 3 | 2.03% |
| 17= | Goldman Sachs Private Credit | 3 | 2.03% |
| 17= | Golub Capital | 3 | 2.03% |
| 17= | Monroe Capital | 3 | 2.03% |
| 17= | SLR Capital Partners | 3 | 2.03% |
| | | | |

^{*} Senior & subordinated, excludes add-ons

US Services Direct Lender Rankings*



| Rank | Direct Lender | # deals | % Share |
|------|----------------------------|---------|---------|
| 1 | TPG | 16 | 10.39% |
| 2= | Audax Private Debt | 11 | 7.14% |
| 2= | MidCap Financial | 11 | 7.14% |
| 4 | Churchill Asset Management | 10 | 6.49% |
| 5 | Capital Southwest | 9 | 5.84% |
| 6 | Ares | 8 | 5.19% |
| 7 | Apollo | 7 | 4.55% |
| 8= | Barings | 6 | 3.90% |
| 8= | Monroe Capital | 6 | 3.90% |
| 10= | Antares | 5 | 3.25% |
| 10= | Blackstone Credit | 5 | 3.25% |
| 10= | Blue Owl | 5 | 3.25% |
| | | | |

| Rank | Direct Lender (cont'd) | # deals | % Share |
|------|-------------------------------|---------|---------|
| 10= | Main Street Capital | 5 | 3.25% |
| 10= | Morgan Stanley Private Credit | 5 | 3.25% |
| 10= | PennantPark | 5 | 3.25% |
| 10= | Trinity Capital | 5 | 3.25% |
| 10= | Varagon Capital | 5 | 3.25% |
| 18= | Apogem | 4 | 2.60% |
| 18= | North Haven Partners | 4 | 2.60% |
| 18= | Principal Alternative Credit | 4 | 2.60% |
| 18= | Stellus Capital | 4 | 2.60% |
| | | | |

^{*} Senior & subordinated, excludes add-ons

US Finance Direct Lender Rankings*



| Rank | Direct Lender | # deals | % Share |
|------|----------------------------|---------|---------|
| 1 | Ares | 20 | 19.80% |
| 2 | Apollo | 7 | 6.93% |
| 3= | Golub Capital | 6 | 5.94% |
| 3= | North Haven Partners | 6 | 5.94% |
| 5= | Antares | 4 | 3.96% |
| 5= | Barings | 4 | 3.96% |
| 5= | Blue Owl | 4 | 3.96% |
| 5= | Oaktree Capital | 4 | 3.96% |
| 5= | SLR Capital Partners | 4 | 3.96% |
| 10= | Carlyle Group | 3 | 2.97% |
| 10= | Churchill Asset Management | 3 | 2.97% |
| 10= | HPS | 3 | 2.97% |
| 10= | MidCap Financial | 3 | 2.97% |
| 10= | New Mountain Capital | 3 | 2.97% |
| 10= | Palmer Square | 3 | 2.97% |
| | | | |

^{*} Senior & subordinated, excludes add-ons

US Consumer Direct Lender Rankings*



| Rank | Direct Lender | # deals | % Share |
|------|----------------------------|---------|---------|
| 1 | MidCap Financial | 13 | 9.77% |
| 2= | Ares | 11 | 8.27% |
| 2= | Blue Owl | 11 | 8.27% |
| 4 | Antares | 8 | 6.02% |
| 5= | Bain Capital Credit | 7 | 5.26% |
| 5= | Golub Capital | 7 | 5.26% |
| 5= | HPS | 7 | 5.26% |
| 8= | Apollo | 6 | 4.51% |
| 8= | Barings | 6 | 4.51% |
| 8= | Churchill Asset Management | 6 | 4.51% |
| 11= | Main Street Capital | 5 | 3.76% |

| Rank | Direct Lender (cont'd) | # deals | % Share |
|------|------------------------|---------|---------|
| 11= | Palmer Square | 5 | 3.76% |
| 11= | TPG | 5 | 3.76% |
| 14= | Monroe Capital | 4 | 3.01% |
| 14= | TCW Private Credit | 4 | 3.01% |
| 14= | Whitehorse Capital | 4 | 3.01% |

^{*} Senior & subordinated, excludes add-ons



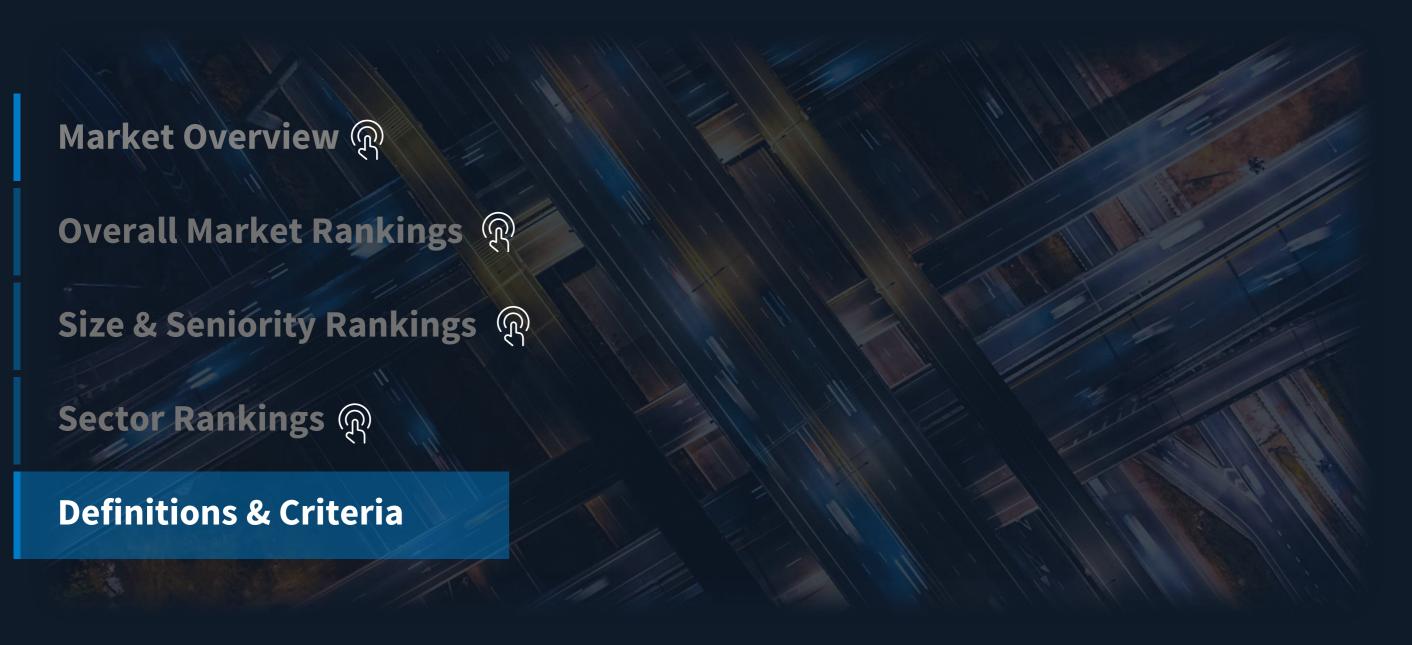
US Agriculture, Industrials & Chemicals Direct Lender Rankings*

| Rank | Direct Lender | # deals | % Share |
|------|----------------------------|---------|---------|
| 1 | Audax Private Debt | 18 | 12.86% |
| 2 | MidCap Financial | 15 | 10.71% |
| 3 | Churchill Asset Management | 14 | 10.00% |
| 4 | Ares | 13 | 9.29% |
| 5 | Apollo | 11 | 7.86% |
| 6= | Antares | 8 | 5.71% |
| 6= | Benefit Street Partners | 8 | 5.71% |
| 8 | HPS | 7 | 5.00% |
| 9= | Blackstone Credit | 6 | 4.29% |
| 9= | TPG | 6 | 4.29% |
| 11= | Barings | 5 | 3.57% |
| 11= | FS KKR Capital | 5 | 3.57% |

| Rank | Direct Lender (cont'd) | # deals | % Share |
|------|-------------------------------|---------|---------|
| 11= | Golub Capital | 5 | 3.57% |
| 11= | Kayne Anderson | 5 | 3.57% |
| 11= | Tree Line Capital Partners | 5 | 3.57% |
| 16= | Blue Owl | 4 | 2.86% |
| 16= | Carlyle Group | 4 | 2.86% |
| 16= | Main Street Capital | 4 | 2.86% |
| 16= | Stellus Capital | 4 | 2.86% |
| 20= | Goldman Sachs Private Credit | 3 | 2.14% |
| 20= | Great Elm Capital | 3 | 2.14% |
| 20= | Monroe Capital | 3 | 2.14% |
| 20= | Morgan Stanley Private Credit | 3 | 2.14% |
| 20= | North Haven Partners | 3 | 2.14% |
| 20= | Oaktree Capital | 3 | 2.14% |
| 20= | Trinity Capital | 3 | 2.14% |

^{*} Senior & subordinated, excludes add-ons





) Debtwire

Definitions & Criteria

Definitions

- Direct lending activity is defined as corporate borrowing provided by a non-bank entity or debt fund (further variations and inclusions apply see below)
- A direct lender is primarily defined as an entity that originates & facilitates the deal. However, a club of direct lenders will also be considered
- Mid-market is defined as total debt size below \$200m (drawn + undrawn) including the sum of all consequent add-ons. Similarly, small-cap includes debt sizes below \$40m (drawn + undrawn)
- Unitranche is defined as a deal that is either:
 - Widely 'marketed' as a Unitranche by participants on the deal
 - Facilities falling under a 'one-stop', 'split collateral' or 'bifurcated' structure
 - Documentation is governed by an agreement among lenders (AAL) as opposed to a typical intercreditor agreement
- ESG comprises facilities with a sustainability-linked pricing ratchet or certain use of proceeds as defined under the LMA/LSTA guidelines. These facilities will be based on ESG KPIs for which there should be audited evidence, that is, the KPIs should be set prior to signing the loan agreement
 - ESG Amendment options are not eligible for ESG rankings
- Geography is based on the 'country/region of risk' of the issuer, as opposed to the 'country/region of the originator' or location of the issuer's headquarters
- All rankings are year-to-date unless specified as LTM (last twelve months) in the title
- All rankings exclude add-ons and State-guaranteed facilities unless specified otherwise in the title

Included

- Deals done in primary
- Corporate borrowing in the US
 - Also includes real estate finance in specified rankings
- Sponsored and sponsorless deals
- Bullet and/or amortising structures
- Add-ons beyond 90 days will be counted as separate transactions
- Lending by Direct Lending, Private Debt, Private Credit, SMAs, Family Offices and/or Credit Opportunities Funds
- Super senior, senior as well as subordinated facilities
- Deals by the Direct Lending arm of a traditional bank where entity funds are sourced directly from fundraising activity
- Winning bid financings in an M&A situation

Excluded

- Deals that are part of a wider bank-led syndication
- Pre-placed facilities within a wider bank-led syndication
- A bilateral facility held by a bank
- Bank balance sheet lending
- Participation by non-direct lending divisions or funds such as CLOs or special situations funds
- Secondary trades
- Unitranche structures done solely by traditional banks
- The awarded 'Direct Lender' title excludes placement agents, financial, debt advisors or any such intermediaries, not directly part of the fund or lending institution
- Drawdowns from existing facilities the entire underwritten amount should be entered in the initial deal

For content queries: insights@iongroup.com

For Sales/Engagement queries: analytics_enquiries@iongroup.com

